

**AUTUMN SOURCING WEEK ONLINE** | 秋季採購匯 | 網上展  
16-27.11.2020

**ECO EXPO ASIA**



*Complimentary Business Matching Service*

## **Embark on a One-stop Online Sourcing and Networking Journey for 11 Industries!**

While the COVID-19 outbreak continues to hamper global business activities, online sourcing has become the ultimate solution that makes trade transactions possible. **The Eco Expo Asia 2020** would be migrated online under **HKTDC Autumn Sourcing Week | ONLINE (ASWO)**. The online exhibition will be held from **16 to 27 Nov 2020**, enabling the environmental industry to continue exploring business opportunities. The business matching and virtual meeting features offered by ASWO will help boost business connections.

**ASWO** offers a one-stop online sourcing experience for buyers and suppliers to connect and exploring business opportunities in industries including **eco tech**, electronics, lighting, outdoor tech light, watch & clock, optical, toys, baby products, stationery, houseware as well as gifts & premium through the Click2Match Business Matching Platform.

### **Click2Match - AI-enabled business matching platform**

#### **How does it work?**

1. Return the reply slip with your sourcing request by **30 October**.
2. HKTDC will provide tailor-made supplier list based on your sourcing request. You can decide either to pre-screen supplier list by yourself or rely on our Business Matching Specialists to select the suppliers for you.
3. You will receive an invitation email with a personalised link to start using Click2Match in the week of 9 November with meeting schedule. You can now log in your Click2Match account, edit your profile, search exhibitors and manage your meeting schedule.
4. During 16 – 27 November, you can conduct pre-scheduled meetings with confirmed suppliers according to your meeting schedule on the platform.

## REPLY SLIP

[Please submit on or before 30 October 2020 to mandy.sn.chan@hktdc.org](mailto:mandy.sn.chan@hktdc.org)

I acknowledge that the company profile and my sourcing requirements will be posted in the HKTDC's Click2Match Business Matching Platform. This information will be searched by suppliers to arrange meetings with me.

*Our Business Matching Team will arrange meetings for you according to your sourcing requirements and preferred meeting schedule directly. The meeting schedule will be sent to you before the meetings. In addition, buyers can initiate additional meetings with exhibitors via **Click2Match**.*

**Please select one only (MUST FILL IN):**

I would prefer HKTDC's Business Matching Team to arrange meetings for me directly without my pre-screening of suppliers.

I would like to pre-screen suppliers before HKTDC's Business Matching Team to arrange meetings for me.

**Company Details**

Full Name: Mr / Mrs /Ms: \_\_\_\_\_ Company Name: \_\_\_\_\_

Office Address: \_\_\_\_\_

Country: \_\_\_\_\_ Office Telephone: \_\_\_\_\_

Mobile Telephone: \_\_\_\_\_ Office Email: \_\_\_\_\_

Skype ID /  Wechat ID /  Whatsapp ID (Please provide and tick if any): \_\_\_\_\_

**Nature of Business:**

Buying Office       Manufacturer       Distributor       Importer       Wholesaler  
 Retailer       Chain/ Department Store       e-Tailer       Others: \_\_\_\_\_

Product Handled: \_\_\_\_\_

Company Website: \_\_\_\_\_

Company Profile: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

**\*Please provide as much information as possible so that we can help find the right suppliers for you!**

**Sourcing Details**

Distribution Channel and Network: \_\_\_\_\_

Own Brands Handled: \_\_\_\_\_ Other Brands Handled: \_\_\_\_\_

Product Design:  OBM     ODM     OEM     Open Item     Startups     Others \_\_\_\_\_

Sourcing Budget (USD) \_\_\_\_\_

**Sourcing Item <MUST FILL IN>:**

**Please select at least THREE product sourcing items from below table:**

<p><b><u>ECO</u></b></p> <p><input type="checkbox"/> Air Purification, Deodorisation Technology &amp; Equipment</p> <p><input type="checkbox"/> Eco-friendly Products</p> <p><input type="checkbox"/> Energy Saving Products</p> <p><input type="checkbox"/> Green Transportation, Green Buildings and Energy Efficiency</p> <p><input type="checkbox"/> Solid Waste Recycling Technology &amp; Equipment</p> <p><input type="checkbox"/> Wastewater Recycling Technology &amp; Equipment</p> <p><input type="checkbox"/> Others: _____</p>	<p><b><u>Electronics</u></b></p> <p><input type="checkbox"/> 3D Printing</p> <p><input type="checkbox"/> AI &amp; Voice Recognition</p> <p><input type="checkbox"/> Audio-Visual Products</p> <p><input type="checkbox"/> Computers &amp; Peripherals</p> <p><input type="checkbox"/> Digital Products</p> <p><input type="checkbox"/> Display Products</p> <p><input type="checkbox"/> E-sports Accessories and E-sports Furniture</p> <p><input type="checkbox"/> Healthcare Electronics</p> <p><input type="checkbox"/> Home Appliances</p> <p><input type="checkbox"/> In-Vehicle Electronics</p> <p><input type="checkbox"/> Mobile Devices &amp; Accessories</p> <p><input type="checkbox"/> Office Equipment</p> <p><input type="checkbox"/> Robotics &amp; Unmanned Tech</p> <p><input type="checkbox"/> Security Products</p> <p><input type="checkbox"/> Telecommunications Products</p> <p><input type="checkbox"/> Wearable Electronics</p> <p><input type="checkbox"/> Others: _____</p>	<p><b><u>Electronic Components &amp; Accessories</u></b></p> <p><input type="checkbox"/> Batteries</p> <p><input type="checkbox"/> Cable &amp; Cable Accessories</p> <p><input type="checkbox"/> Manufacturing Equipment for Base Materials of Circuit Carriers</p> <p><input type="checkbox"/> Manufacturing Equipment for Generating Circuit Structure</p> <p><input type="checkbox"/> Passive Component</p> <p><input type="checkbox"/> PCBs on Aluminium Substrate</p> <p><input type="checkbox"/> Personal Display Technology</p> <p><input type="checkbox"/> Sensor Element by Technology</p> <p><input type="checkbox"/> Sensor for Smart Device Manufacturing</p> <p><input type="checkbox"/> Solar Photovoltaic Component</p> <p><input type="checkbox"/> Solar Photovoltaic Manufacturing Machinery</p> <p><input type="checkbox"/> Switches for Electronic Products</p> <p><input type="checkbox"/> Others: _____</p>
<p><b><u>Lighting</u></b></p> <p><input type="checkbox"/> Ballast</p> <p><input type="checkbox"/> Chandelier</p> <p><input type="checkbox"/> Commercial Lighting</p> <p><input type="checkbox"/> LED Essentials</p> <p><input type="checkbox"/> LED Lighting</p> <p><input type="checkbox"/> Light Bulbs / Tubes</p> <p><input type="checkbox"/> Neon Light &amp; Sign</p> <p><input type="checkbox"/> Residential Lighting</p> <p><input type="checkbox"/> Sensor Lights</p> <p><input type="checkbox"/> Smart Lighting &amp; Solution</p> <p><input type="checkbox"/> Stage Light</p> <p><input type="checkbox"/> Testing, Certification &amp; Inspection</p> <p><input type="checkbox"/> Wire and Cable</p> <p><input type="checkbox"/> Wireless Lighting Management System</p> <p><input type="checkbox"/> Others: _____</p>	<p><b><u>Outdoor &amp; Tech Lighting</u></b></p> <p><input type="checkbox"/> Advertising Lighting</p> <p><input type="checkbox"/> Ballast</p> <p><input type="checkbox"/> Emergency /Safety Lights</p> <p><input type="checkbox"/> Flashlights / Torches</p> <p><input type="checkbox"/> Floodlight</p> <p><input type="checkbox"/> Grow Lights</p> <p><input type="checkbox"/> Lamp Parts</p> <p><input type="checkbox"/> Light Dimmers</p> <p><input type="checkbox"/> Lighting Fixtures &amp; Fittings</p> <p><input type="checkbox"/> Outdoor &amp; Public Lighting</p> <p><input type="checkbox"/> Security Lighting</p> <p><input type="checkbox"/> Solar Lamp</p> <p><input type="checkbox"/> Street Light</p> <p><input type="checkbox"/> Technical &amp; Professional Lighting</p> <p><input type="checkbox"/> Others: _____</p>	<p><b><u>Watch &amp; Clock</u></b></p> <p><input type="checkbox"/> Chronograph Watch</p> <p><input type="checkbox"/> Clock</p> <p><input type="checkbox"/> Digital Watch</p> <p><input type="checkbox"/> Electronic Watch</p> <p><input type="checkbox"/> Fine Jewelry Watch</p> <p><input type="checkbox"/> Mechanical Watch</p> <p><input type="checkbox"/> Packaging</p> <p><input type="checkbox"/> Parts &amp; Components</p> <p><input type="checkbox"/> Promotional Watch</p> <p><input type="checkbox"/> Quartz Analogue Watch</p> <p><input type="checkbox"/> Smartwatches</p> <p><input type="checkbox"/> Sports Timer Watch</p> <p><input type="checkbox"/> Watch Bands</p> <p><input type="checkbox"/> Watch Movements</p> <p><input type="checkbox"/> Others: _____</p>

**Toys**

- Backyard Playground Equipment
- Brand Name Gallery
- Educational Toys & Games
- Electronic & Remote-control Toys
- Festival Items, Party Items
- Inflatable Toys
- Kidult World
- Licensed Toys
- Musical Toy
- Ride-on Toy
- Smart-Tech Toys
- Soft Toys & Dolls
- STEAM Toys
- Video Games & Accessories
- World of Outdoor & Sporting Goods
- Others: \_\_\_\_\_

**Baby Products**

- Baby Bedding Items and Furniture
- Baby High Chair
- Baby Monitors
- Baby Play Pens
- Baby Skincare and Bath Products
- Baby Stroller
- Baby Tech
- Baby Toys and Activity
- Disposable Baby Products
- Feeding, Nursery and Healthcare Products
- Health and Safety Products
- Maternity Products
- Maternity Wear
- Organic Baby Products
- Strollers and Gear
- Others: \_\_\_\_\_

**Stationery**

- Computer Hardware / Peripherals
- DIY Supplies
- Gift stationery
- Kids & School
- Paper & printing products
- Smart Office
- Writing Equipment & Accessories
- Others: \_\_\_\_\_

**Gifts & Premium**

- Advertising Premium
- Baby Products
- Beauty & Health Goods
- Commercial Gifts
- Fashion Accessories
- Lifestyle Gifts
- Mugs
- Seasonal & Decorative Gifts
- Shopping Bags
- Smartphone Devices
- Stationery Sets
- Travel & Outdoor Goods
- Umbrellas
- Watches
- Wedding Gifts
- Others: \_\_\_\_\_

**Houseware**

- Bathroom
- Cleaning & Grooming
- Cookware / Kitchen Utensils
- Disposable Plates / Cups / Bowls
- Garden / Outdoor Furniture
- Healthcare Supplies
- Home Decor & Scents
- Home Storage & Organization
- Laundry Supplies
- Pet Supplies
- Tableware
- Others: \_\_\_\_\_

**Optical**

- Branded Optical Products
- Contact Lenses & Accessories
- Eyeglasses Cases / Pouches
- Eyewear Accessories
- Eyewear Raw Materials
- Optical Instrument
- Safety Glasses
- Spectacle Parts
- Sports Goggles
- Sunglasses
- Others: \_\_\_\_\_

**Preferred Meeting Date and Time (Hong Kong Time, GMT+8) for Virtual Business Meeting with Suppliers**  
*(Please select at least 6 available time slots)*

Meeting Time Slot	16 Nov (Mon)	17 Nov (Tue)	18 Nov (Wed)	19 Nov (Thu)	20 Nov (Fri)
09:00-12:00 (HK Time, GMT+8)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12:01-15:00 (HK Time, GMT+8)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15:01-18:00 (HK Time, GMT+8)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
18:01-21:00 (HK Time, GMT+8)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Meeting Time Slot	23 Nov (Mon)	24 Nov (Tue)	25 Nov (Wed)	26 Nov (Thu)	27 Nov (Fri)
09:00-12:00 (HK Time, GMT+8)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12:01-15:00 (HK Time, GMT+8)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15:01-18:00 (HK Time, GMT+8)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
18:01-21:00 (HK Time, GMT+8)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I confirm that I have read and agree with the Hong Kong Trade Development Council's (HKTDC) Terms of Use. I acknowledge that the above information may be used by the HKTDC for incorporation in all or any of its databases for direct marketing or business matching purposes, and for any other purposes as stated in the Privacy Policy Statement. I am admitted to the Fair on condition that I abide by the Visitors' Rules and Regulations set by the HKTDC. I also agree to receive admission badges to HKTDC events in future.

I understand my Click2Match account allows me entrance to Eco Expo Asia organised by HKTDC with Messe Frankfurt (HK) Ltd, ("MF"). By doing so, I accept and agree my data to be used by MF for incorporation in their databases for direct marketing and any other purposes as stated in MF's Privacy Policy.

I would like to continue to be part of HKTDC's contact list and be informed of the latest market intelligence and business opportunities. (This box is solely for European Union ("EU") / European Economic Area ("EEA") customers as required by the relevant data protection law in the EU.

Name \_\_\_\_\_ Signature \_\_\_\_\_ Date \_\_\_\_\_

*If you do not wish to receive any promotional materials from the Hong Kong Trade Development Council via fax, please contact us at tel [852-1830668] or complete the following information and return at fax [852-28034198]/email [databank@hktcd.org].*